A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS $\ensuremath{\mathbb{B}}$



Hilton Head Totals

Detached Homes Only

\$1,000,000

\$800,000

\$600,000

\$400,000

\$200,000 4-2014

10-2014

4-2015

10-2015

4-2016

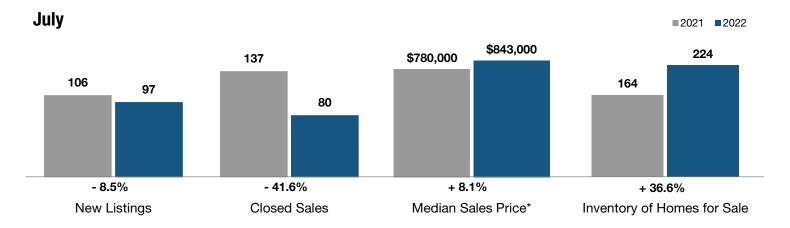
10-2016

4-2017

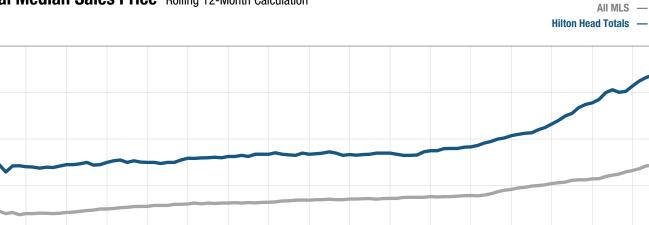
10-2017

	July			Year to Date		
Key Metrics	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	106	97	- 8.5%	938	814	- 13.2%
Closed Sales	137	80	- 41.6%	942	630	- 33.1%
Median Sales Price*	\$780,000	\$843,000	+ 8.1%	\$775,000	\$900,000	+ 16.1%
Percent of List Price Received*	98.5%	99.1%	+ 0.6%	98.4%	100.6%	+ 2.2%
Days on Market Until Sale	90	68	- 24.7%	102	78	- 22.8%
Inventory of Homes for Sale	164	224	+ 36.6%			

* Does not account for sale concessions and/or downpayment assistance. I Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



4-2018

10-2018

4-2019

10-2019

4-2020

10-2020

4-2021

10-2021

4-2022